



# State of South Carolina

## Bid

Status: **5500047763 Bid Submitted**

Created: 10/03/2016 16:16:07 EST  
DONNA CASEY

Last upd: 10/07/2016 08:48:02 EST  
ASHLEY WILLIAMS

## Bidder

LOVE CHEVROLET COMPANY  
C/O ALLY  
P.O. Box 8387  
COLUMBIA SC 29202

## Invitation For Bid

Version: **4**

Bid invitation number: **5400012061**

Description: **VEHICLES - STATEWIDE CONTRACT**

Buyer name:

Buyer email:

Buyer phone:

Valid From: 11/01/2016

Valid To: 10/31/2018

Estimated award date: 10/18/2016

SCBO catg: Equipment

## Bid invitation rules

Bidding procedure: Public bid invitation

Requested price information: Normal price

Timezone: EST

Start date/time: 09/08/2016 15:05:00 EST

End date/time: 10/04/2016 12:00:00 EST

Bids required for all items? No

Bid may be changed? Yes

Bidder can add items? No

## Bid Basic Data

Terms of Payment: **net 30 days**

Currency: **USD United States Dollar**

## Information from purchaser - header attachment(s)

### Description

Vehicle Questionnaire

IFB-12061-Sedans

FY17 SEDAN SPECS

Amendment 1 Specs

IFB-12061-Sedans-Amend 1

## Bidder's header attachment(s)

### Description

SEDAN 4 SPEC

SEDAN 4 SPEC

## Header attributes

1. The Submitter has read and understands the terms and conditions of this solicitation.

Bidder Response: **Yes. I have read and understand the terms and conditions.**

Permitted Values - Yes. I have read and understand the terms and conditions.

2. The offer is in accordance with the terms and conditions of this solicitation.

Bidder Response: **Yes, I am in accordance with the terms and conditions.**

Permitted Values - Yes, I am in accordance with the terms and conditions.

# Invitation For Bid

**Version: 4****Bid invitation number: 5400012061****Description: VEHICLES - STATEWIDE CONTRACT FOR SEDAN**

The bidder has read and understands all Amendments.

Bidder Response: **Y**

4. THE BIDDER CERTIFIES THAT ALL VEHICLES BID INCLUDE ALL STANDARD AND FACTORY INSTALLED ITEMS AS SPECIFIED.

Bidder Response: **Y**

Bidder Certifies that they are Current with all Admin Fee Reporting and Payments for Current and previously held Statewide Term Contracts.

Bidder Response: **Y**

## Bid details

### Line Number: 0001

#### Sedan-4: Sedan, Intermediate 4-Door, Gas

Product Category: 07104 - Automobiles and Station Wagons

Internal Item Number: 1

Delivery Time (Duration): **120 days**

#### Information from purchaser - item tendering text

Sedan-4: Sedan, Intermediate, 4-Door, Gasoline

#### Item attributes

Are you entering a bid for this line item? If so, then all remaining attribute questions must be answered. Failure to respond to any attribute question may result in your bid being determined non-responsive.

Bidder Response: **Y**

INDICATE DELIVERY TIME DAYS ARO

Bidder Response: **90 Days**

### Line Number: 0002

#### Sedan-4H: Sedan, Intermediate 4Door, HYB

Product Category: 07104 - Automobiles and Station Wagons

Internal Item Number: 2

Delivery Time (Duration): **120 days**

#### Information from purchaser - item tendering text

Sedan-4H: Sedan, Intermediate, 4-Door, HYBRID

#### Item attributes

Are you entering a bid for this line item? If so, then all remaining attribute questions must be answered. Failure to respond to any attribute question may result in your bid being determined non-responsive.

Bidder Response: **Y**

INDICATE DELIVERY TIME DAYS ARO

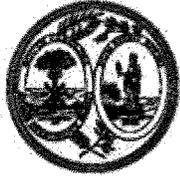
# Invitation For Bid

Version: 4

Bid invitation number: 5400012061

Description: VEHICLES - STATEWIDE CONTRACT FOR  
SEDAN

Bidder Response: 120 Days



State of South Carolina

Invitation For Bid

Amendment #1

Solicitation: 5400012061
Date Issued: 09/21/2016
Procurement Officer: ASHLEY WILLIAMS
Phone: 803-737-0983
E-Mail Address: aewilliams@mmo.sc.gov
Mailing Address: SFAA, Div. of Procurement Services, MMO
Physical Address: 1201 Main Street, Suite 600

DESCRIPTION: Vehicles - Statewide Contract for Sedans

USING GOVERNMENTAL UNIT: Statewide Term Contract

SUBMIT YOUR OFFER ON-LINE AT THE FOLLOWING URL: http://www.procurement.sc.gov

SUBMIT OFFER BY (Opening Date/Time): 09/26/2016 10/04/2016 11:00 A.M. (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: N/A

NUMBER OF COPIES TO BE SUBMITTED: \*\*Online Submittals Preferred\*\*
If Submitting Paper Submittals - 2 (1 Original & 1 Copy)

CONFERENCE TYPE: NOT APPLICABLE
DATE & TIME:
LOCATION: NOT APPLICABLE
(As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)

AWARD & AMENDMENTS
Award will be posted on 10/13/2016 10/18/2016. The award, this solicitation, any amendments, and any related notices will be posted at the following web address: http://www.procurement.sc.gov

You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

NAME OF OFFEROR: Love Chevrolet Co
AUTHORIZED SIGNATURE: [Signature]
TITLE: Manager
PRINTED NAME: Donna Casey
DATE SIGNED: 10-4-16
STATE VENDOR NO.: 7000044959
STATE OF INCORPORATION: SC

OFFEROR'S TYPE OF ENTITY: (Check one)
Sole Proprietorship Partnership Other
Corporate entity (not tax-exempt) [X] Corporation (tax-exempt) Government entity (federal, state, or local)

**PAGE TWO**

(Return Page Two with Your Offer)

<p>HOME OFFICE ADDRESS (Address for offeror's home office / principal place of business)</p> <p style="font-size: 1.2em; font-family: cursive;">100 ParkRidge Dr Columbia SC 29212</p>	<p>NOTICE ADDRESS (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)</p> <p style="font-size: 1.2em; font-family: cursive;">100 ParkRidge Dr Columbia SC 29212 803 794-9004 / 803 926 7467</p> <p>Area Code - Number - Extension      Facsimile</p> <p style="font-size: 1.2em; font-family: cursive;">government sales @ Loveauto.com</p> <p>E-mail Address</p>
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<p>PAYMENT ADDRESS (Address to which payments will be sent.) (See "Payment" clause)</p> <p><input checked="" type="checkbox"/> Payment Address same as Home Office Address <input type="checkbox"/> Payment Address same as Notice Address (check only one)</p>	<p>ORDER ADDRESS (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)</p> <p><input checked="" type="checkbox"/> Order Address same as Home Office Address <input type="checkbox"/> Order Address same as Notice Address (check only one)</p>
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**ACKNOWLEDGMENT OF AMENDMENTS**  
Offerors acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date						
#1	9-21-16						

<b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	____ Calendar Days (%)
	NONE	NONE	NONE	NONE

**PREFERENCES - A NOTICE TO VENDORS:**

**Preferences do not apply to vehicle procurements per 11-35-1524(E)(5).**

**PREFERENCES - ADDRESS AND PHONE OF IN-STATE OFFICE:**

**Not applicable to this procurement**

**Amendment # 1**  
**IFB # 5400012061**

**AMENDMENTS TO SOLICITATION (JAN 2004)**

(a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: [www.procurement.sc.gov](http://www.procurement.sc.gov) (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by identifying the amendment number and date in the space provided for this purpose on Page Two, (3) by letter, or (4) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

**PURPOSE OF AMENDMENT**

The purpose of this amendment is to correct a mathematical error in the attached spreadsheet. Offerors must use the "FY17 SEDAN SPECS Amend 1.xls" file when submitting their offer.

ALL OTHER TERMS, CONDITIONS, BIDDING INSTRUCTIONS, AND SPECIFICATIONS REMAIN UNCHANGED. IF THERE ARE ANY QUESTIONS OR IF ANY CONFUSION OR UNCERTAINTY ARISES AS A RESULT OF THIS AMENDMENT, IT IS THE SOLE RESPONSIBILITY OF THE OFFEROR TO CONTACT THE PROCUREMENT OFFICER FOR CLARIFICATION. CONTACT INFORMATION CAN BE FOUND IN THE TOP RIGHT HAND CORNER OF THE COVER PAGE OF THIS AMENDMENT. REFERENCE THE "DUTY TO INQUIRE" CLAUSE IN THE ORIGINAL INVITATION FOR BID.

	Sedan-4: Sedan, Intermediate, Four Door	Vendors must complete all blocks highlighted in BLUE. Failure to complete ALL blocks highlighted in BLUE will deem your offer as non-responsive.	
<b>STANDARD FLEET SPECIFICATIONS</b>	Vendor's Model and Model Number	MALIBU - 1ZC69	Required Entry
1. Must meet or exceed all federally required, and standard manufacturer installed safety components (air bags, restraints, etc.)	REQUIRED	YES	Required Entry
2. All factory base model colors must be available.	REQUIRED	SILVER,WHITE,BLACK,GRAY,BLUE VELVET	Required Entry
<i>Additional exterior color required:</i>	N/A		
3. At minimum, must contain ALL components as a retail base model (i.e. center consoles, standard amenities, etc.)	REQUIRED	YES	Required Entry
4. Must meet all other minimum, standard specifications as set forth in SC State Procurement contract (i.e. running board/step requirements).	REQUIRED	YES	Required Entry
	Base Price	\$19,452.00	Required Entry
<b>BRAKING SYSTEM</b>			
HD 4-Wheel Disc, w/HD front & rear calipers	N/A		
ABS	YES		
<b>ELECTRICAL COMPONENTS</b>			
Alternator - Minimum Amperage	100		
Auxiliary Power Connection (See State Standard Spec)	ADD-ON-TEM		
Auxiliary Power Outlet (See State Standard Spec)	YES		
Battery Cold Cranking Amps	500		
Daytime Running Lights (See State Standard Spec)	No, unless factory std.		
Radio Noise Suppression (See State Standard Spec)	YES		
<b>ENGINE</b>			
Cylinders	N/A		
Minimum Displacement	N/A		
Minimum Horsepower	145		
Minimum Torque (ft. lbs.)	N/A		
Oil Cooler Required?	NO		
<b>EXTERIOR COLORS</b>			
Additional Required Colors	N/A		
Standard Factory Base Colors	YES		
<b>EXTERIOR COMPONENTS</b>			
Side Mirrors - Power , Driver & Passenger, Standard Factory Size	YES		
Side Mirrors - Power, Driver & Passenger w/Dual Low Mount (Min. 8 inches)	NO		
<b>EXTERIOR DIMENSIONS</b>			
Minimum Doors:	4		
Minimum Height (in.)	56		
Minimum Wheel Base (in.)	107.5		
Minimum Width (in.), incl. side mirrors	71		
<b>FUEL TYPE</b>			
Diesel (B20 minimum)	NO		
Flex Fuel (E85)	NO		
Gas/Electric Hybrid	NO		
Regular Unleaded Gasoline, E10 Capable	YES		
Min. Gallons	15		
<b>INTERIOR COLORS</b>			
Additional Colors	N/A		
Factory Standard	YES		
<b>INTERIOR COMPONENTS</b>			
At minimum, must contain all components as a retail base model (i.e. center consoles), unless otherwise noted	YES		
Air Conditioning	YES		

AM/FM Stereo Radio	YES	
Cruise Control w/Resume	YES	
Day/Night Rearview Mirror	YES	
Floor Mats (for carpet flooring only, front & rear)(See Standard State Spec	YES	
Flooring Material (Carpet, Vinyl/Rubber)	Carpet	
Glass, Complete Body	YES	
Glass, Tinted, All	YES	
Intermittent Windshield Wipers	YES	
Power Brakes	YES	
Power Door Locks (All Doors), Includes Keyless Entry	YES	
Power Steering	YES	
Power Windows (All Doors)	YES	
Rear Window Defroster	YES	
Seating - Driver, Power	YES	
Seating Material, Front (Cloth, Vinyl/Rubber)	Cloth	
Seating Material, Rear (Cloth, Vinyl/Rubber)	Cloth	
Seating, Front - Bucket, Bench, Split Bench	Bucket	
Seating, Rear - Bench, Folding Bench	Bench	
Tilt Steering Column	YES	
Trunk Release, Driver Accessible	YES	
<b>INTERIOR DIMENSIONS</b>		
Min. Front Head Room (in.)	38	
Min. Front Leg Room (in.)	41	
Minimum Cargo Volume (cu. Ft.)	15.5	
Minimum Passenger Capacity	5	
Min. Rear Head Room (in.)	36.5	
Min. Rear Leg Room (in.)	35	
<b>KEYS</b>		
Required # of Keys	3, including 2 fobs if keyless entry	
<b>SUSPENSION</b>		
Heavy Duty	N/A	
Heavy Duty Front Stabilizer Bar	N/A	
<b>TRANSMISSION/TRANSAXLE/DRIVE AXLE:</b>		
Drive Type (Front, Rear, All Wheel, 4x4)	Front	
Manual Transmission	NO	
Min. Speed Automatic or Continuously Variable Transmission (CVT)	Min. 4 speed Auto	
Positive Traction or Limited Slip Differential	N/A	
Transmission Fluid Cooler Required?	NO	
<b>TIRES &amp; WHEELS</b>		
Requires Full Size Spare, Jack & Lug Wrench	NO	
Requires Space Saver Spare, Jack & Lug Wrench	YES	
Size	Factory Standard	
Wheel Color	Factory Standard	
Wheel Covers	YES	
Wheel Type	Factory Standard	
<b>TOWING &amp; PAYLOAD RATINGS</b>		
Payload Minimum lbs.	N/A	
Towing Minimum lbs.	N/A	
<b>OPTIONAL EQUIPMENT ADDITIONS:</b>		
Auxiliary Power Connection		\$145.00
Vehicle Backup Camera System		STD
<b>OPTIONAL EQUIPMENT DEDUCTIONS:</b>		
Cruise Control		STD

Required Entry  
Required Entry

Required Entry

DAYS ARO: 90 Required Entry

Base Price \$19,452.00

Total of All ADDS	\$145.00
25% of all ADDS	\$36.25
Total of All DEDUCTS	\$0.00
25% of All DEDUCTS	\$0.00
<b>Evaluated Amount</b>	<b>\$19,488.25</b>
<b>CORRECTED VERSION</b>	

Contact Information	10/14/2016
<b>Company:</b> Individual Users	<b>Telephone:</b> 803-737-0092
<b>Contact:</b> Christopher Reidenbach	<b>Fax:</b>
<b>Email:</b> creidenbach@mmo.sc.gov	

Notes

<b>Vehicle Info For 2017 Chevrolet Malibu LS 4D Sedan</b>		
<b>MSRP:</b> \$23,225	<b>VIN:</b> 1G1ZB5STH	<b>Adj. State:</b> National
<b>Fin Adv:</b> \$18,150	<b>UVC:</b> 2017160332	<b>Mileage:</b> 0
<b>Equip Ret:</b> \$24,100	<b>MPG:</b> 27/36	<b>Mileage Cat:</b> B
<b>Tire Size:</b> 205/65R16	<b>Weight:</b> 1404	<b>Cylinders:</b> 4
<b>Base HP:</b> 160 @ 5700	<b>Fuel Type:</b> Gas	<b>Transmission:</b> A
<b>Taxable HP:</b> 13.5	<b>Wheelbase:</b> 111.4	<b>Drive Train:</b> FWD
<b>Model Number:</b> 1ZC69	<b>End of Term Months:</b> 0	<b>End of term mileage:</b> 0
<b>Price Includes:</b> AT AC		

Wholesale Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	\$18,600	\$17,600	\$16,450	\$15,150
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	\$0	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	\$18,600	\$17,600	\$16,450	\$15,150

Trade In Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	N/A	\$17,900	\$16,515	\$14,240
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	N/A	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	N/A	\$17,900	\$16,515	\$14,240

Retail Black Book Values as of 10/14/2016				
	<b>X-CL</b>	<b>Clean</b>	<b>Average</b>	<b>Rough</b>
<b>Base</b>	\$21,975	\$20,775	\$19,450	\$17,575
<b>Options</b>	N/A	N/A	N/A	N/A
<b>Region</b>	\$0	\$0	\$0	\$0
<b>Mileage</b>	N/A	N/A	N/A	N/A
<b>Total</b>	\$21,975	\$20,775	\$19,450	\$17,575

Residual Black Book Values as of 10/14/2016								
	<b>12 Month</b>	<b>24 Month</b>	<b>30 Month</b>	<b>36 Month</b>	<b>42 Month</b>	<b>48 Month</b>	<b>60 Month</b>	<b>End of Term</b>
<b>Base</b>	\$15,100	\$12,725	\$11,625	\$10,725	\$9,800	\$9,025	\$7,550	\$0
<b>Options</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	N/A
<b>Mileage</b>	N/A							
<b>Total</b>	\$15,100	\$12,725	\$11,625	\$10,725	\$9,800	\$9,025	\$7,550	\$0

Black Book Add/Deducts
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Power Seat +225
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